

FOR IMMEDIATE RELEASE

## Berkley Accident and Health Announces the Addition of Rob Haupin as Regional Sales Manager

August 24, 2015 – Hamilton Square, New Jersey – Berkley Accident and Health, a W. R. Berkley Company<sup>®</sup>, announces the appointment of Rob Haupin as Regional Sales Manager for its rapidly growing Employer Stop Loss business. In his new role, Rob will focus on stop loss broker and TPA partners in Pennsylvania, Maryland, and Delaware, as well as portions of New York and New Jersey.

"We are very pleased to have Rob join our team. With his deep industry knowledge and strong relationships in the Philadelphia area, Rob will help our self-funded clients develop creative risk solutions," said Christopher Brown, President and CEO of Berkley Accident and Health. "Rob's talents fit perfectly with our focus on helping our clients manage risk." Rob will assume the management role on all current relationships in this marketplace, as well as identifying and developing new opportunities.

Rob has a winning track record of business development and more than 20 years of industry experience, mostly with large, national carriers. Most recently, he was involved with population health management and wellness. A graduate of The College of New Jersey, Rob lives in northwest New Jersey with his family.

## **About Berkley Accident and Health**

Berkley Accident and Health is a member company of W. R. Berkley Corporation, a Fortune 500 company. Berkley Accident and Health provides an innovative portfolio of accident and health insurance products. It offers four categories of products: Employer Stop Loss, Group Captive, Managed Care (including HMO Reinsurance and Provider Excess), and Specialty Accident. The company underwrites stop loss coverage through Berkley Life and Health Insurance Company, which is rated A+ (Superior) by A.M. Best Company.

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