

## FOR IMMEDIATE RELEASE

## Berkley Accident and Health Announces the Addition of David Frawley as Regional Sales Manager in Dallas, TX

March 15, 2013 – Hamilton Square, New Jersey – Berkley Accident and Health announces the appointment of David Frawley as Regional Sales Manager for Berkley's rapidly growing Employer Stop Loss business. In his new role, David will service current Stop Loss broker and TPA partners and develop new programs in Texas.

"We are excited to have David join our team and help us expand our presence in Texas," said Christopher Brown, President and CEO of Berkley Accident and Health. "David's extensive background in self-funding will help us take advantage of new growth and market opportunities in that region."

A self-funding veteran, David has 17 years of experience in the industry, bringing creative risk solutions to midsize and large groups. Prior to joining Berkley, David worked for two large, national stop loss insurers, as well as a large TPA. David is a graduate of Tufts University and is based in Plano, Texas.

## **About Berkley Accident and Health**

Berkley Accident and Health is a member company of W. R. Berkley Corporation, a Fortune 500 company. Berkley Accident and Health provides an innovative portfolio of accident and health insurance products. It offers four categories of products: Employer Stop Loss, Group Captive, Managed Care (including HMO reinsurance and provider excess), and Specialty Accident. The company underwrites stop loss coverage through Berkley Life and Health Insurance Company and StarNet Insurance Company, both of which are rated A+ (Superior) by A.M. Best Company, Inc.

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