



FOR IMMEDIATE RELEASE

## **Berkley Accident and Health Announces the Addition of Scott Campbell as Regional Sales Manager**

February 14, 2014 – Hamilton Square, New Jersey – Berkley Accident and Health announces the appointment of Scott Campbell as Regional Sales Manager for its rapidly growing Employer Stop Loss business. In his new role, Scott will service stop loss broker and TPA partners in California, Nevada, and Arizona.

“We are excited to have Scott join our team. With his enthusiasm and deep industry knowledge, Scott will focus on bringing creative solutions to our self-funded clients,” said Christopher Brown, President and CEO of Berkley Accident and Health. “Scott’s background fits perfectly with our focus on helping clients manage risk.” Scott will assume the management role on all current relationships in this marketplace, in addition to identifying and developing new opportunities.

Scott has eight years of stop loss sales experience, specializing in the western U.S. markets. He brings with him great energy and proven ability to find creative risk solutions for employers, union groups, and public entities.

Prior to joining Berkley Accident and Health, Scott held successful sales roles with two large, national stop loss carriers. Scott is a graduate of the Eller School of Business at the University of Arizona. He is based in the company’s Walnut Creek, CA office.

### **About Berkley Accident and Health**

Berkley Accident and Health is a member company of W. R. Berkley Corporation, a Fortune 500 company. Berkley Accident and Health provides an innovative portfolio of accident and health insurance products. It offers four categories of products: Employer Stop Loss, Group Captive, Managed Care (including HMO Reinsurance and Provider Excess), and Specialty Accident. The company underwrites stop loss coverage through Berkley Life and Health Insurance Company, which is rated A+ (Superior) by A.M. Best Company.

Berkley Accident and Health  
2445 Kuser Road, Suite 201  
Hamilton Square, NJ 08690  
(609) 584-6990  
[www.berkleyah.com](http://www.berkleyah.com)  
[www.benefitscaptives.com](http://www.benefitscaptives.com)

**Contact:**  
Linda King, Marketing Manager  
(508) 573-6092  
[lking@berkleyah.com](mailto:lking@berkleyah.com)