



FOR IMMEDIATE RELEASE

## **Berkley Accident and Health Announces the Addition of Amy Carlson as Regional Sales Manager in the Midwest**

February 18, 2014 – Hamilton Square, New Jersey – Berkley Accident and Health announces the appointment of Amy Carlson as Regional Sales Manager for its rapidly growing Employer Stop Loss business. Amy will be responsible for managing relationships with brokers and TPA partners in Illinois, Indiana, Iowa, Michigan, and Wisconsin.

“Amy possesses a high level of technical selling skills and strong relationships in her market. We are very pleased to have Amy join our team,” said Christopher Brown, President and CEO of Berkley Accident and Health. “Amy’s broad experience and stellar reputation in our industry will make her an immediate asset to our company.” Amy will assume the management role on all current relationships in the Midwest, in addition to identifying and developing new opportunities.

An industry veteran, Amy has 30 years of experience in the TPA, broker, and stop loss carrier markets. Starting her career in claims and audit, Amy also has a winning track record in business development and sales with large, national stop loss carriers.

Amy Carlson is currently serving her third year on the Health Care Committee for the Self-Insurance Institute of America (SIIA) and previously served on SIIA’s Best Practices Committee. A graduate of the University of Colorado at Boulder, Amy is based in downtown Chicago.

### **About Berkley Accident and Health**

Berkley Accident and Health is a member company of W. R. Berkley Corporation, a Fortune 500 company. Berkley Accident and Health provides an innovative portfolio of accident and health insurance products. It offers four categories of products: Employer Stop Loss, Group Captive, Managed Care (including HMO Reinsurance and Provider Excess), and Specialty Accident. The company underwrites stop loss coverage through Berkley Life and Health Insurance Company, which is rated A+ (Superior) by A.M. Best Company.

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