



FOR IMMEDIATE RELEASE

Berkley Accident and Health Announces the Addition of Justin Hansen as Regional Sales Manager

June 20, 2014 – Hamilton Square, New Jersey – Berkley Accident and Health announces the appointment of Justin Hansen as Regional Sales Manager for its rapidly growing Employer Stop Loss business. In his new role, Justin will service stop loss broker and TPA partners in North and South Carolina.

“Justin possesses a depth and breadth of knowledge and strong relationships in the Carolinas. We are excited to have Justin join our team,” said Christopher Brown, President and CEO of Berkley Accident and Health. “Justin will focus on bringing creative solutions to our self-funded clients. His background fits perfectly with our focus on helping clients manage risk.” Justin will assume the management role on all current relationships in the Carolinas, in addition to identifying and developing new opportunities.

Justin has over 12 years of employee benefits experience, working with brokers, consultants, and TPAs. He started his career at a large, national carrier as an internal auditor. He entered the sales training program and relocated to Houston as a group sales representative. Justin has been in the Charlotte, NC area since 2002 and has a proven track record for business development and sales in stop loss and ancillary products.

A graduate of Augsburg College, Justin is based out of the company’s Charlotte, NC office.

About Berkley Accident and Health

Berkley Accident and Health is a member company of W. R. Berkley Corporation, a Fortune 500 company. Berkley Accident and Health provides an innovative portfolio of accident and health insurance products. It offers four categories of products: Employer Stop Loss, Group Captive, Managed Care (including HMO Reinsurance and Provider Excess), and Specialty Accident. The company underwrites stop loss coverage through Berkley Life and Health Insurance Company, which is rated A+ (Superior) by A.M. Best Company.

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