



FOR IMMEDIATE RELEASE

## **Berkley Accident and Health Announces the Addition of Manjusha Sheobaran as Regional Sales Manager in New England**

September 24, 2013 – Hamilton Square, New Jersey – Berkley Accident and Health announces the appointment of Manjusha Prasad Sheobaran as Regional Sales Manager for Berkley’s rapidly growing Employer Stop Loss business. In her new role, Manjusha will service current Stop Loss broker and TPA partners in New England.

“Manjusha brings tremendous experience and ability to this position,” said Christopher Brown, President and CEO of Berkley Accident and Health. “We are excited to have her join our team. Manjusha’s expertise and underwriting background fits perfectly with our focus on helping clients manage risk.” Manjusha will assume the management role on all current relationships in this marketplace, in addition to identifying and developing new opportunities.

Manjusha has over a decade of technical underwriting knowledge and sales experience in the medical insurance industry, with an expertise in the self-funded arena. She brings with her a proven ability to develop creative risk solutions for employer, union, and captive organizations.

Prior to joining Berkley, Manjusha was regional sales director for a large benefits insurer. She started her career in benefits underwriting with two large, national insurers. Manjusha holds an undergraduate degree from the University of Connecticut and an M.B.A. from Kelley School of Business, Indiana University.

### **About Berkley Accident and Health**

Berkley Accident and Health is a member company of W. R. Berkley Corporation, a Fortune 500 company. Berkley Accident and Health provides an innovative portfolio of accident and health insurance products. It offers four categories of products: Employer Stop Loss, Group Captive, Managed Care (including HMO reinsurance and provider excess), and Specialty Accident. The company underwrites stop loss coverage through Berkley Life and Health Insurance Company, which is rated A+ (Superior) by A.M. Best Company, Inc.

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